



40 WAYS TO “STRIKE OUT” IN AN INTERVIEW

1. Failure to make interviews as scheduled
2. Late for interview/or too early
3. Poor personal appearance/improperly attired
4. Limp, fishy handshake
5. Do not fill out your application in a sloppy fashion
(ie: leaving blanks, leaving fields incomplete, or writing “See Resume”)
6. Poorly prepared resume
7. Lack of interest or enthusiasm/Passive – indifferent
8. Lack of tact
9. Lack of courtesy: ill mannered
10. Lack of maturity
11. Lack of vitality
12. Lack of planning for career: no purpose and goals
13. Lack of confidence and poise: Nervous, ill at ease
14. Failure to look at interviewer when conversing
(ie: lack of eye to eye contact – looking down or looking around)
15. Failure to talk/ask questions about the position or company
16. Indifferent response to a question
17. Inability to express self clearly: poor voice, diction, grammar
18. Failure to pursue the “offer”
19. Over emphasis on money
20. Emphasis on negative things
21. Wrong questions asked – benefit vs. opportunity
22. Inflated past or present salary
23. Falsified background: omission in employment history
24. Makes excuses: evasive; hedges on unfavorable factors on record
25. Failure to participate in interview
26. Condemnation of past employers
27. Indecision
28. Lazy
29. Cynical
30. Poor vocabulary
31. Intolerant: strong prejudices
32. Overbearing, over aggressive, conceited with superiority or “know-it-all” complex
33. No interest in company or in industry
34. Merely shopping around
35. Narrow interests
36. Unwilling to start at the bottom/expect too much too soon
37. Wants job for short time
38. Inability to take criticism
39. High pressure type
40. Failure to express appreciation for interviewer’s time